



**URBAN SAILORS**



# ABOUT

## US

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**Urban Sailors** We are focusing on establish our global presence with exceptional quality and innovative designs. We are eager to explore potential opportunities for collaboration with our partner factories in Bangladesh, China. Urban Sailors is a company Based on Dhaka and we are working on focusing USA, BRAZIL, EU, Australia market.

At Urban Sailors, we built our team with strong track record in the garment industry. We have compliance, development, design, sourcing, merchandising and technical team based in Bangladesh and Design/Sales teams in Brazil and Europe. Engr Abdul Momin is CEO of Urban Sailors.

Engr Abdul Momin has over 30 years' experience in the Fashion Industry with a successful track record in implementing sourcing strategies both in apparel and footwear. He has extensive international experience having operated in South America, Europe and South Asia.

Urban Sailors team of skilled in designer and craftsmen consistently deliver garments that meet and exceed industry standards. We take pride in our commitment to use sustainable and ethically sourced materials, ensuring our products is align with both quality and environmental consciousness.



# MEET THE TEAM

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## Md Shariful Islam Shawon

Director

Shawon has over 15 years of experience in RMG and Buying. He worked for NEXT from 2024 to 2025 as a Merchandiser Manager. Before starting Urban Sailors, he was Merchandise Manager of Threadbare brand which is UK based office AM London Fashion Ltd. Earlier he has handled customer like - NEWLOOK, PEP&CO, GEORGE, UMBRO, MATALAN.

His core competencies include product sourcing, factory selection, team development, and business growth. He has extensive experience working with international buyers across various segments and items, and offer tailor-made solutions based on price range and updated trends. He also adept optimizing costs, quality, and delivery, as well as solving problems proactively and creatively. His main focus was to achieve business objectives while maintaining ethical and social standards. He is passionate about fashion and innovation. He always strives to create value for the company, team and clients.



## Faruque Ahmad Khan

Director

Faruque has over 28 years of international experience in the Fashion Industry ranging from manufacturer to retailer. He worked in local manufacturing company as well as international buying company like KARSTADT QUELLE from 1997 to till date as a Global Sales and Product Manager in multi-product categories across USA, UK, BRAZIL, AUSTRALIA, JAPAN, EU, CHINA & TURKEY market. He has strong sourcing capability as well as production control in manufacturing unit. Before joining Urban Sailors, he worked for leading manufacturers in Turkey and performed a great role in growing the business for many European and US brands. He has a successful track record of consistent customer satisfaction, driving business growth from concept through strong sourcing and development abilities, supplier diversity, team management and implementing innovative approaches to streamline sourcing processes. Skilled in strong supplier relationships, leading negotiations and offering proactive solutions for customer needs.

# MEET THE TEAM



**Sharmin Tanzania**

Senior Merchandiser

Sharmin has 12 years of working experience on Product development, sourcing, supply chain development and quality improvement. She has worked various textile and garment manufacturing units as well as sourcing and retails business. Sharmin is very passionate to produce quality product using a sustainable route from trustable supply chain at great value. She believes in relationship with stake holders at any situation and loves to drive the business accordingly.



**Konrad Podlewski**

Sales and Product Development Manager (EU and Italy)

Konrad has 9 years of experience in product development for high street brands; Inditex, OVS and independent labels in the UK. He is Proficient in managing the entire product lifecycle, from concept and design to market launch, with a strong focus on trend forecasting and client needs. Demonstrates a proven ability to collaborate with cross-functional teams, oversee production processes, and deliver high-quality products aligned with brand strategies. He is known for driving successful product launches and consistently meeting business objectives in fast-paced environments.



**ANSAR ULLAH AL MASUD**

Head of Ethical Sourcing (Global)

Ansar brings over a decade of industry experience, demonstrating exceptional expertise in fire safety, building safety, health & safety, environmental protection, and the rights and benefits of employees. He has contributed significantly to renowned organizations, including NEXT Plc and Li & Fung. For the past eight years, Ansar has been a vital member of NEXT's COP team, playing a key role in driving initiatives. His wealth of experience and professional acumen will be invaluable in promoting ethical sourcing practices and fostering sustainable business growth.



**Shiru Cheng**

General Manager (China)

SHIRU will look after China operation on sourcing fabric and factory based in Shanghai. He was in PGS group shanghai from 2017 to 2018 and moved to PGS Bangladesh as GM Merchandising where he worked till 2019. Before joining Urban Sailors, he was Client Success Manager in Breezwear, Shanghai.



# MEET THE TEAM



Muntasir  
Mamun

Senior Merchandise  
Manager

Result driven & versatile position over the course of 12 years long career shawon has held various responsibilities that helped him gain expertise in merchandising, sourcing & knowledge of raw material, costing, capacity planning, product development & production of fashion apparel.



Md. Mahmudul  
Hassan

Senior Merchandise  
Manager

Mahmud has 13 years of experience in the Fashion Industry. He worked with UK, USA, JAPAN based customers where he played a pivotal role in growing the business of several UK based brands. He is skilled in optimizing costs, managing production, quality, and delivery. He holds MBA in Textile and Apparel Marketing and a Post Graduate Diploma in Textile Management.



Md Hasmot  
Abul Ula

Product Manager

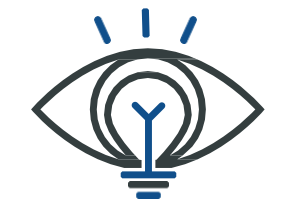
Hasmot has 11 years experienced working for UK, EU, USA, Korea and Japan market. His focus was to work on fashion material world, trending on seasonal hype, forecasting new arrival materials, technics and sourcing. He is certified on apparel, non-apparel and its material sustainability global manners along with recycle-protocols, traceability and testing standards.





# OUR VISION & MISSION

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## Vision

We want to be the most trusted and innovative sourcing organization which will be recognized globally for our commitment to development, quality, transparency, honesty and sustainability. We aim to redefine the standards of service in the fashion and apparel industry by fostering strong, long-term partnerships with our clients and suppliers, empowering local communities, and driving growth through ethical and sustainable business practices.



## Mission

**Our mission** is to deliver exceptional value to our global partners by providing high-quality, responsibly sourced products, competitive pricing and unmatched customer service. We are dedicated to building lasting relationships through integrity, innovation, and Collaboration which will leveraging our deep expertise in design, sourcing, production, and logistics. We strive to create a positive impact in the communities we operate by adhering to the highest ethical standards, promoting sustainability, and supporting the development of local talent and businesses.

# OUR PEOPLE & CULTURE



At **Urban Sailors**, we believe our people are our greatest asset, and our culture is the key to our success. We thrive not only by delivering exceptional products but by fostering a creative, collaborative, and growth-focused environment. Our team consists of passionate professionals from diverse backgrounds in fashion and apparel, each contributing unique skills and expertise. We emphasize a culture rooted in innovation, transparency, and integrity, where every idea is valued, and open communication is encouraged. We are united by a shared passion for fashion, sustainability, and ethical practices. We celebrate individual and team achievements, promoting a positive work environment that nurtures creativity and innovation. Continuous learning and development are integral to our culture. We invest in our team's growth through training, workshops, and mentorship, fostering cross-functional collaboration to keep us at the forefront of the industry. More than just a business, we are a family that values diversity, supports growth, and ensures everyone can make a meaningful impact. As we grow, we remain committed to a people-first culture, where innovation aligns with integrity and passion meets purpose. At Urban Sailors, we are building a future centered on our people and our values.



# OUR SERVICES



**Our Services :** Beyond Sourcing, Delivering Excellence. At Urban Sailors, we specialize in sourcing high-quality apparel with a focus on precise delivery and surpassing customer expectations. Our comprehensive services cover the entire supply chain, from product development to delivery, all aligned with our commitment to sustainability and ethical practices with highest transparency and honesty.

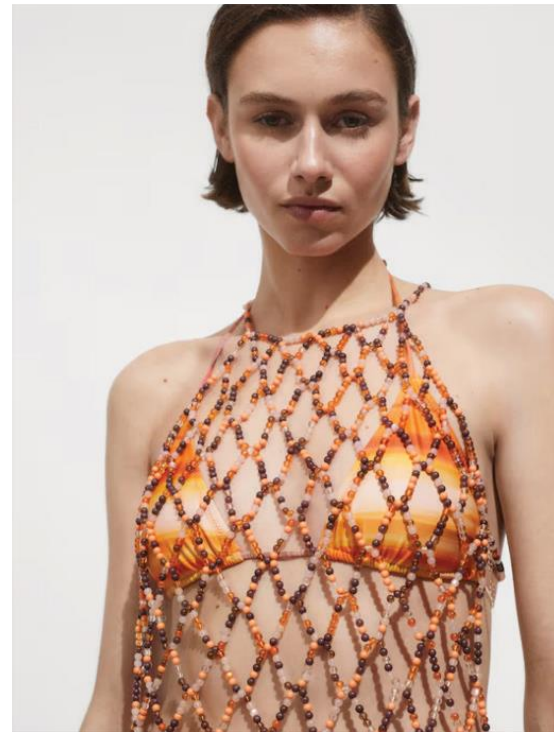
- Research and Design
- Sourcing
- Production
- Trend story
- Shop and Brand report
- Supply chain

We do product areas across Menswear, Womenswear and Childrenswear. Product categories are –

- Denim
- Woven Casual
- Jersey
- Knitwear
- Formal & Tailoring
- Swimwear
- Activewear
- Outerwear

# PRODUCT RANGE

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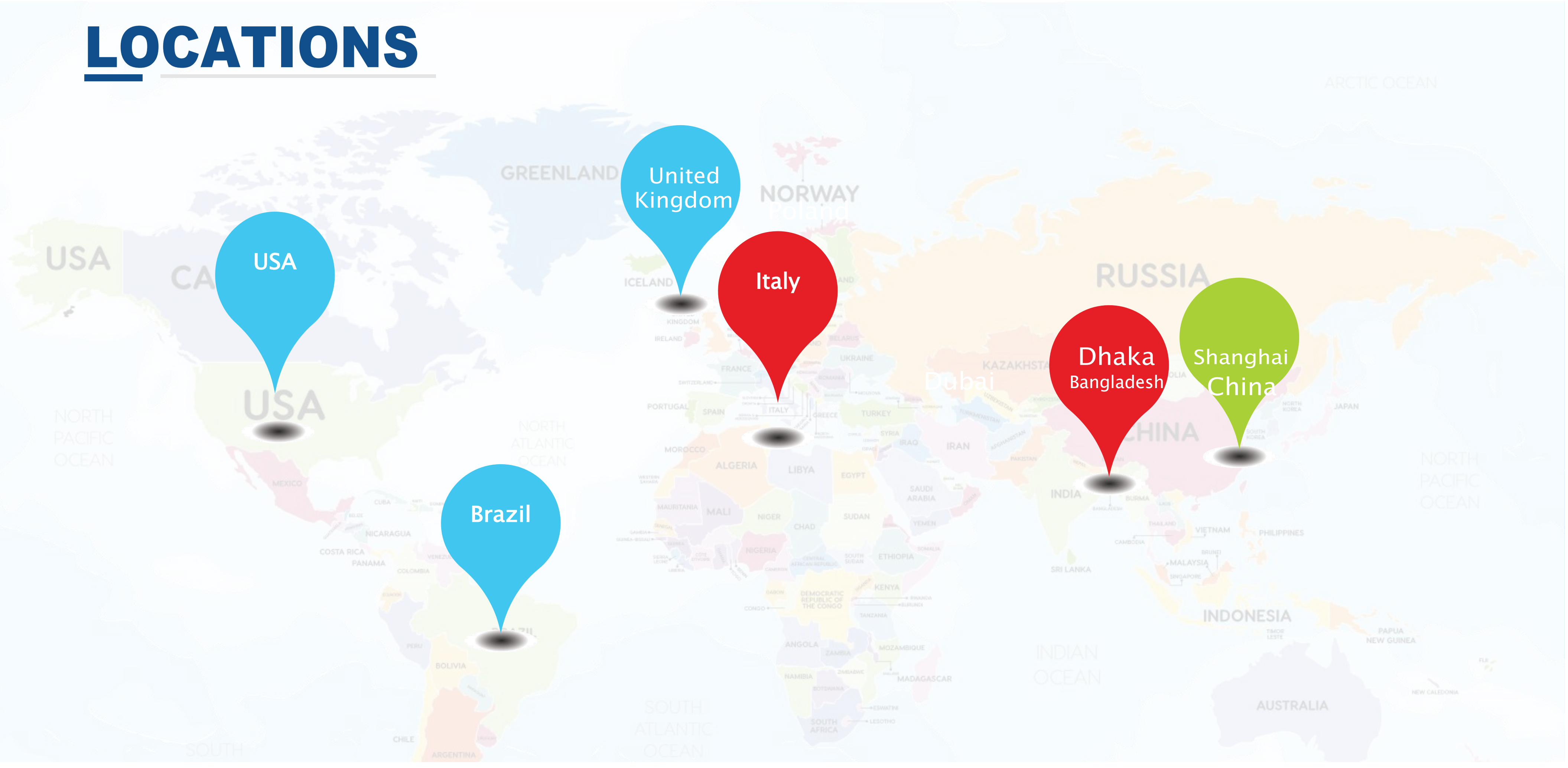
# OUR PRODUCTION NETWORKS

Our robust production network spans Bangladesh, China & Brazil enabling us to offer a diverse range of high-quality apparel products. Each location is strategically chosen to leverage its unique strengths in craftsmanship, cost-efficiency, and manufacturing expertise. By maintaining close partnerships with trusted factories in these regions, we ensure flexibility, speed and adherence to the highest ethical and sustainability standards. This global network empowers us to meet the varied needs of our clients while delivering exceptional valued product in on-time delivery.

Country	Products (Specialities)	MOQ
Bangladesh	Woven and Knitwear ranging from Jersey, Denim, Outerwear, Softline and Tailoring	3,000 pcs
China	Woven and Knitwear ranging from Jersey, Denim, Outerwear, Softline and Tailoring	2,000 – 5,000 Pcs



# OUR GLOBAL LOCATIONS



# SUSTAINABILITY

## LIFE CHANGING PLANET



THANK YOU

Urban Sailors





## CONTACT US

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